

Andrew M. Billing

Analyst

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Andrew has more than seven years of experience working with educational institutions, government agencies, and nonprofit organizations. He has engaged with more than 25 colleges and universities, several Fortune 500 companies, and numerous Philanthropy 400 organizations.

Andrew assists institutions with change management planning, enhancing facilities operations, organizational restructuring, and process streamlining.

Professional experience

Prior to joining Huron, Andrew spent several years working for a Southeastern member of the United States Senate. Andrew served in both his state and Washington, DC offices and oversaw a broad scope of responsibilities, including an extensive legislative portfolio, the senator's federal grants program, and a regional office that supported one of the 10 largest metropolitan areas in the country.

Representative examples of Andrew's engagement experience include:

- Supported the top to bottom review of a large public university facing deep cuts from state appropriators. The report led to close to 75 recommendations focused on improving service delivery and mitigating impacts from impending budget cuts.
 - Led the assessment of the institution's government affairs operation, identifying several opportunities to maximize federal and state returns by reprioritizing internal expenditures.
 - Co-led the assessment of the facilities management operation conducting over 50 stakeholder interviews, peer benchmarking, and "in the trenches" analysis. Developed recommendations focused on increasing worker productivity, streamlining processes, updating design standards, and implementing a holistic energy strategy based on influencing behavior and automating energy management systems.

- Assessed a large public university's enrollment management, financial aid, and student health services with the goal of cutting costs, enhancing service delivery, and increasing student retention. Benchmarked and analyzed peer governance structures, staffing levels, and software selection.
- Developed a high-level implementation plan for a major public research university vying to significantly increase its national ranking within a very short timeframe.

Education and certification

- Master of Public Administration, Public Management and Organizational Theory, The University of Georgia, Athens, Georgia
- Bachelor of Arts, Political Science, Emory University, Atlanta, Georgia

Professional associations

- Association of Higher Education Facilities Officers (APPA)
- American Society for Public Administration

Civic involvement

- Emory University Annual Fund Board
- The First Tee Program

Speaking engagements

- Georgia Community Leaders, "Minding the Gap: Using Federal Competitive Grants to Offset Dwindling Appropriations", (2009)
- Southeastern Association of Educational Opportunity Program Personnel Annual Conference, "The Future of TRIO", (2007)