

Saumil Patel

Analyst

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Saumil provides consulting services to leading higher education institutions for strategic sourcing and procurement solutions projects. He has extensive experience with data analysis, supplier benchmarking, and strategic sourcing.

Professional experience

Representative examples of Saumil's engagement experience include:

- Supported three work streams for a strategic sourcing, travel, and eProcurement assessment project at a prestigious private university in the Northeast.
 - Provided assistance with development of diagnostic analysis for IT hardware. The sourcing evaluation led to the identification of a 8% savings opportunity for the university.
 - Categorized and analyzed top 1000 vendors, accounting for 95% of total spend, to identify potential commodity area savings opportunities.
 - Conducted analysis of university's current procure to pay methodologies to identify areas of improvement
 - Provided assistance for the development of a standard template to be utilized for client presentations
- Developed business case for a public university in the Midwest in the IT hardware commodity area. The strategic sourcing initiative led to the identification of over \$650k potential savings opportunity for the university. Successful implementation will lead to approximate savings of 10-19%

Prior to joining Huron Healthcare, Saumil worked as an analyst for a top Pharmaceutical company where he was responsible for developing a strategic plan for supplier sustainability, supplier score carding, and acquisition supplier integration. Specific tasks included:

- Analyzed spend data for more than 100,000 suppliers to gain insight into adherence to internal policies.
- Develop internal platform to gather and present supplier performance data within the form of a score card.
- Evaluate acquisition spend data to facilitate supplier integration.

Education and certification

- Bachelor of Science, Management Information Systems, The Pennsylvania State University, University Park, Pennsylvania