



James L. Knight

Managing Director

P 312 880 3001

F 312 583 8701

jknight@huronconsultinggroup.com

550 W Van Buren Street
Chicago, Illinois 60607

Jim is a leader in Huron's delivery of cost reduction services to healthcare institutions and Academic Medical Centers. He has 29 years of consulting and healthcare industry experience. He has led several comprehensive cost reduction, strategic sourcing and strategic procurement planning engagements. In addition to Jim's consulting experience, he has 13 years of healthcare operational experience where he was responsible for a number of departments including the business office, materials management, medical records, admissions and physician clinic management. Jim's healthcare experience also includes significant process redesign experience.

Professional experience

Representative examples of Jim's engagement and professional experience:

- Leading a comprehensive Non-Labor implementation at a Northern California public district hospital with a high target goal of \$6 million in savings. To date, 115% of the high-target goal has been identified with about \$2 million implemented.
- Led a comprehensive purchased services assessment at a large, faith-based system in the West. Identified purchased services opportunities in the \$40 million to \$60 million range.
- Directed many comprehensive cost reduction / strategic sourcing projects involving purchased services and all other major components of spend resulting in significant implemented cost savings in healthcare institutions, academic medical centers and research universities.
- Led comprehensive spend analysis projects leading to the development of cost reduction master plans for large university systems including medical campuses.
- Assisted an academic medical center with strategic procurement planning activities, and helped the medical center achieve seven figure savings beyond existing contracts and consortium deals.
- Provided project management for a hospital-wide reengineering effort. Directed the efforts of 30+

work groups in the implementation of concepts, which improved the cost structure by several million dollars and improved patient satisfaction. Major design concepts implemented included: management restructure, care team design, one call registration and appointment scheduling and physical remodeling of care centers and support areas.

- Facilitated the creation of a strategic plan to develop a fully integrated health system imaging service including the development of a single business plan to drive capital planning and operational budgeting from a health system perspective.

Education and certification

- Master of Business Administration, Finance, University of Nebraska
- Bachelor of Arts, Economics, University of Nebraska